

Message Text

UNCLASSIFIED

PAGE 01 BONN 12400 281507Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----115953 290103Z /62

R 281458Z JUL 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0162
USMISSION USBERLIN
AMCONSUL BREMEN
AMCONSUL STUTTGART

UNCLAS BONN 12400

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - STRECK LABORATORIES, INC.,
OMAHA, NE

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HAUSMANN & CASPERSON
SPONHOLZSTR. 28/29
D-1000 BERLIN 41
CONTACT: MR. CASPERSON, MANAGER
PHONE: 030 - 851 75 00
COMMENT: COMPANY, A MAJOR WEST BERLIN DISTRIBUTOR OF
MEDICAL SUPPLIES, WAS ESTABLISHED IN 1959; EMPLOYS 19.
IT REQUESTS ADDITIONAL PRODUCT LITERATURE AND SPECIFI-
CATIONS IN GERMAN, IF AVAILABLE. BANK REF: BANK FUER
GEMEINWIRTSCHAFT, AM SCHILLERTHEATER 2, D-1000 BERLIN 12.

H. JUERGENS GMBH & CO.
LANGENSTR. 76/78
POSTFACH 10 44 49
2800 BREMEN 1, GERMANY
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CONTACT: MR. HORST JUERGENS
PHONE: 0421-314967
TELEX: 0245128
COMMENT: FIRM IS LARGE IMPORTER AND DISTRIBUTOR OF
LABORATORY EQUIPMENT AND SUPPLIES. FOUNDED IN 1935;
FIRM EMPLOYS 170; ANNUAL SALES AMOUNT TO ABOUT
DM 14 MILLION.

PHARMINCO

VERTRIEB FUER PHARMAZEUTIKA U.MEDIZINISCHE

INSTRUMENTE

DIETER KAMMERER

TURMBERGSTR. 25

D-7501 KARLSBAD-SPIELBERG

CONTACT: DIETER KAMMERER PERSONALLY

COMMENT: MR. KAMMERER WANTS STRECK LAB TO KNOW THAT
COMPETITIVE PRODUCTS ARE ALREADY ON THE MARKET. IT WILL
TAKE SEVERAL MONTHS TO INTRODUCE THEIR PRODUCTS AND
ATTEMPT TO GAIN A MARKET SHARE. PHARMINCO IS A SMALL
COMPANY, ESTABLISHED 1974. MR. KAMMERER HIMSELF HAS
LONG YEARS OF EXPERIENCE AS SALES MANAGER FOR PHARMA-
CEUTICALS AND HOSPITAL SUPPLIES. HIS WIFE IS ACTIVE AS
CONSULTANT TO PHARMACEUTICAL INDUSTRY SINCE 1965. VERY
FAVORABLY KNOWN TO CONSULATE GENERAL STUTTGART FOR MANY
YEARS.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN12400
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770271-0694
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770711/aaaaaitc.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 17-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1727317
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - STRECK LABORATORIES, INC., OMAHA, NE THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/cff3f662-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009